

FLEX-LT Case Study



When Designing Multi-Use Meeting Rooms... FLEXibility Is Key



WHERE: Long Island, NY

WHAT: FSR's HuddleVU Flex

*WHO: Michael Solomos and team
at Waldner's Business
Environments*

Challenge

To design a multi-purpose conference room with the flexibility required to enable the furniture and equipment to be immediately configurable for meetings, huddles, and presentations. The room must have plug and play connectivity for a variety of devices as well as the opportunity to route sources to at least two independent displays.

Solutions

The Waldner's team chose a cost-effective yet robust multi-input/ multi-output HuddleVU collaboration system, with embedded Flex touch control system and customized programming.

The Details

When Farmingdale, NY headquartered Waldner's Business Environments was hired to design a multi-use conference and collaboration space for one of the largest media service providers in the New York tri-state area, they did their homework.

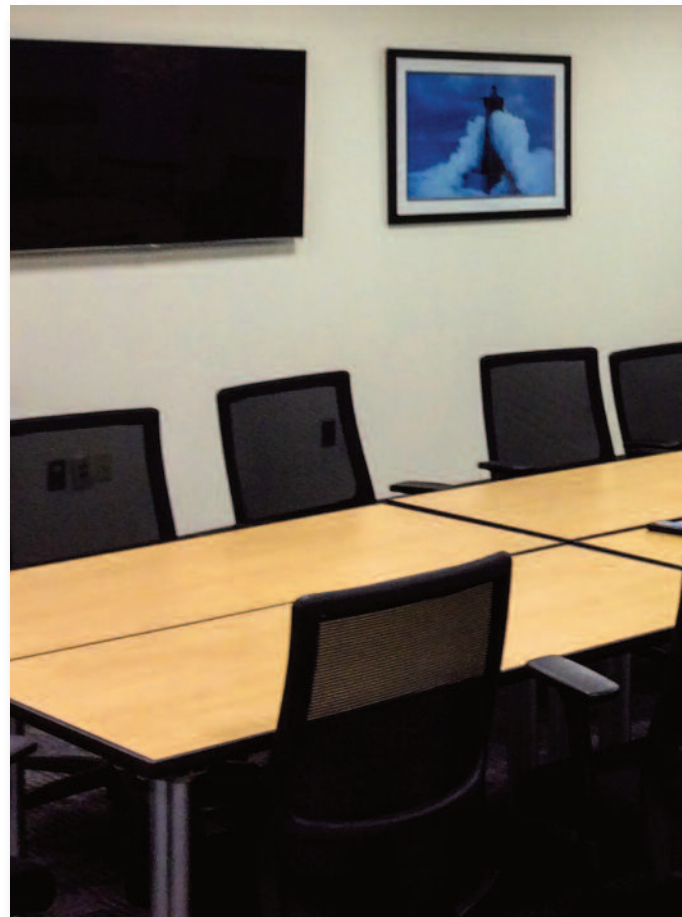
The challenge was to incorporate technology and furniture that offered the flexibility the client required, simplicity for all users and connectivity for a variety of devices including PC, Mac, tablets and phones while still appealing to the client's desire for a high-end look and feel. Waldner's research led them to FSR's HuddleVU Flex Collaboration System, which turned out to be the right fit for this project.

By dedicating a single permanently installed mini-table to house the small footprint of the under-table mounted electronics, table box, connectivity and control, Waldner's was able to design a number of complimentary, moveable tables around the permanent table to address the need for a flexible, multi-purpose/ multi-display room.

This was Waldner's first system designed with the HuddleVU Flex and they spent a little extra time in-house developing program options to determine which would work best for their client.

The "drag and drop" configurable Flex control system was designed in Waldner's own Technology Design Lab prior to installation in order to ensure an intuitive user-interface and smooth communication with the devices in the room.

After a pre-installation staging in their Design Lab, the total installation including cutting the table for the HuddleVU Flex table box, mounting the table box, mounting the switching equipment and cable and wire management under the table, implementing final detailed programming of the unit and testing took less than a half day.





The resulting mix-use room is exceeding the client's expectations. The Regional Vice President of the media service provider shared his experiences with the room, **saying, "the ease of use of the FSR system has been instrumental in the use of the room. We do not need internal support to share content and collaborate. Having multiple people connected has improved the productivity of our teams' collaboration sessions. The conference room is also used for [presenter led] training. Connecting to the displays has been seamless even when using different devices."**

Waldner's Michael Solomos, VP of Integrated Technology Services, anticipates future success with FSR's HuddleVU collaboration line as a "cost-effective and reliable solution for clients."

It was the right "product for all of requirements of this installation. And [he] foresees it being a problem solver for a variety of projects" that Waldner's will have in the future.

For the media service provider specifically, Solomos is **"expecting more HuddleVU installations throughout the multiple New York area offices, as they understand the importance of standardized equipment for interoperability, staff training and maintenance."**

Looking Forward

There are numerous opportunities for future deployment of this system set-up. The client is conscience and supportive of the need for additional huddle/collaboration areas as well as the importance of standardization in conferencing across multiple locations.



About FSR HuddleVU Flex

Encased in one of our elegant T6 table boxes, the T6 Flex control system is a small, powerful and affordable solution perfect for nearly any installation. It features a 3.5" color LCD touchscreen and all of the connectivity needed to control the lighting, shades and every piece of AV equipment installed all from one central location.

Paired with the HuddleVU collaboration package, this system allows HuddleVU to integrate multiple displays, cameras, teleconferencing systems, recording, playback and streaming equipment, lighting, shade control and much more!

HuddleVU Flex's intelligence and scheduler allows the system to automatically power down when not in use. It can also alert staff to unintended use as well as faults within the system. These features contribute to smart, green rooms. They reduce power consumption and increase bulb life. The Flex Remote is an app for Android or iOS devices which enables you to operate the FSR Flex Control System remotely over a wireless network.

The package includes the T6 table box with embedded Flex control system, cabling for four users, and the DV-HMSW4K-88 8x8 matrix switcher with under table mount.



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About FSR

FSR, established in 1981, manufactures a wide variety of signal management and infrastructure solutions for the audio / video, datacom, education, hospitality, government, and religious markets, including floor, wall, table, and ceiling connectivity boxes, as well as a full line of interfaces, distribution amplifiers, matrix switchers, seamless switchers and HDBaseT & CAT-X signal delivery solutions.

The company is an Energy Star Partner and complies with the American Recovery and Reinvestment Act of 2009 to demonstrate its deep commitment to preserving the planet. FSR offers live 24/7 technical and sales support throughout the country from expertly trained technicians and sales representatives.

For more information about FSR's suite of HuddleVU collaboration systems or any FSR product, please contact the team at sales@fsrinc.com, 973-785-4347 or visit www.fsrinc.com

About Waldner's Business Environments

Waldner's Business Environments is a third generation family owned, women's business enterprise with over 75 years of proven office furniture industry experience. They carry a diverse range of office furnishings and technology related products and are committed to working with their clients every step of the way to turn their ideas into reality and create efficient business environments.

By combining clients' ideas and goals with the knowledge Waldner's has gained over the years, Waldner's can help you choose the right products that not only meet your current needs, but also leave room for growth as business needs change.

You can visit Waldner's NYC showroom, where you can see a HuddleVU Flex in action, at 215 Lexington Ave., New York, NY. Waldner's Business Environments can be reached at 212-696-7500 or visit their website at www.waldners.com